



Pearce Sales Agency Aspro Overview



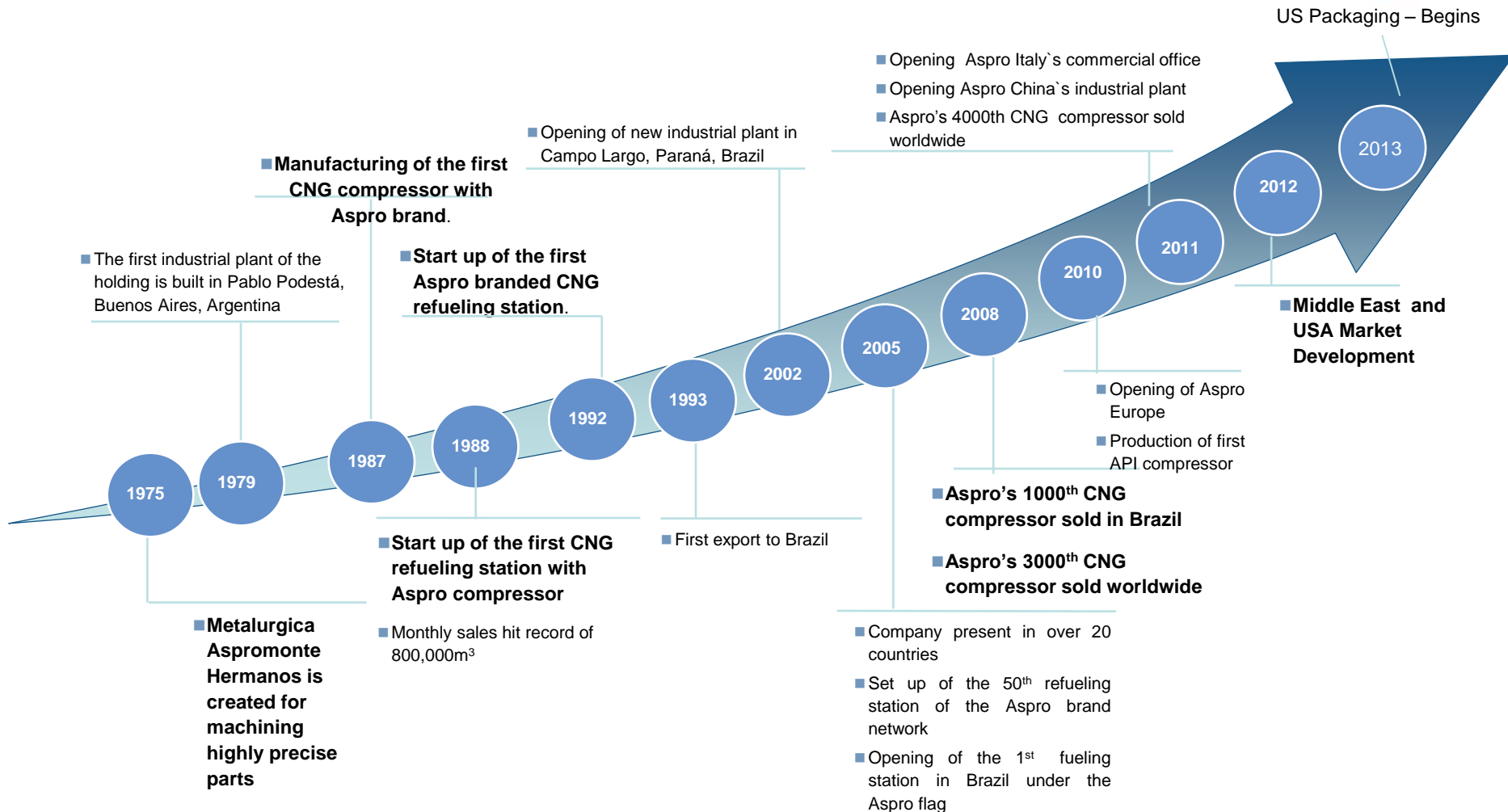
ASPRO

The Future of CNG, Today





History





Compression systems
and associated
equipment for fuel
stations



Customized fueling
station systems



Large compression
systems for O&G industry



After sales services

Products



- **Compressors – 50 scfm – 3,200 scfm**
- **Integrated Compressor/Fueling Modules**
 - Open or Enclosed Skid Design
- **Dispensers**





Complete CNG Equipment Sourcing



**Project Specific
Dispensers**



Dryers



Ground Storage

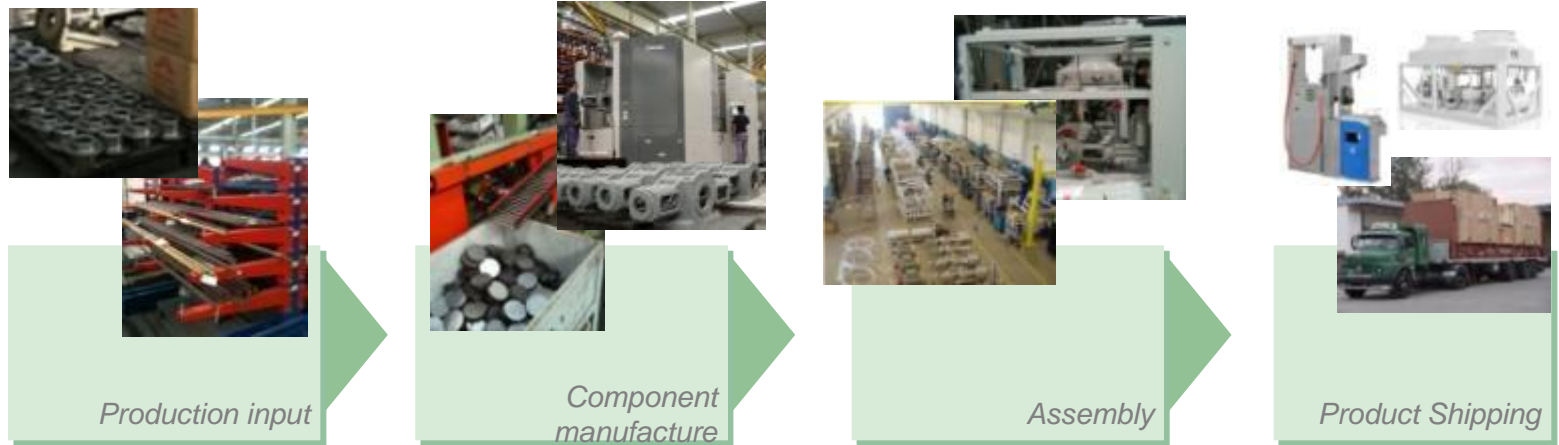


**Fuel Control
Priority – Time Fill**



**Fuel
Management**





- Raw materials and other production inputs are bought based on monthly sales forecasts provided by Aspro's sales team and inventory levels
- Upon arrival, these materials undergo quality control processes

- Components are manufactured according to process and specifications provided by the R&D team
- Each piece needs to be approved by quality control
- Once approved, they are stored until they are needed for assembly. Strict inventory controls are in place
- Aspro manufactures approximately 85% of the pieces needed to build the final product

- Compressors and other equipment are assembled according to R&D designs
- Each finished product undergoes a strict quality control process
- Estimated time of manufacture a complete compression system 40/90 days according to model

- Equipment is shipped to customers
- Estimated delivery Time 30 days shipping.



Research & Product Development



- In-house Engineering and R&D division
- State of the art facilities to test and develop new products

On-site CNG fueling station

Gas test bay for all the equipment

Dispenser testing

- Highly capable team,

All compressor models are developed internally

- 5 new models are currently under development:

API compressors

SCA 50 with Booster

SCA 50 BD

IODM 70-5-4R with gas engine



R & D fueling station



Storage area



Compressor test bay



World Headquarters



Physical Plant Area – 645,834 sq. ft. – 14.8 Acres
Production Capacity – 350 + Compressors/yr

- **Machining center area with 25 CNC high tech equipment (Brands Okuma, Hass, Hyundai, among others)**
- **Welding area with CE qualified personnel & High Tech welding robot**
- **Gaseous nitride plant to perform heat treatment on metal components**
- **High Tech Bareshaft assembly line**
- **All production facilities utilize the Kanban manufacturing system**





Global Operations



➤ Headquarters

Argentina → Manufacturing, Research and Development Facilities

➤ Subsidiaries

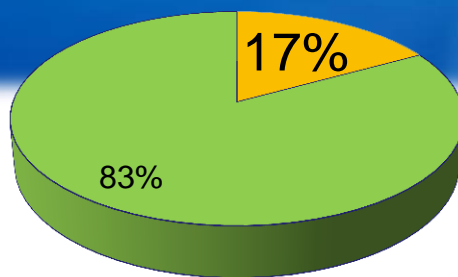
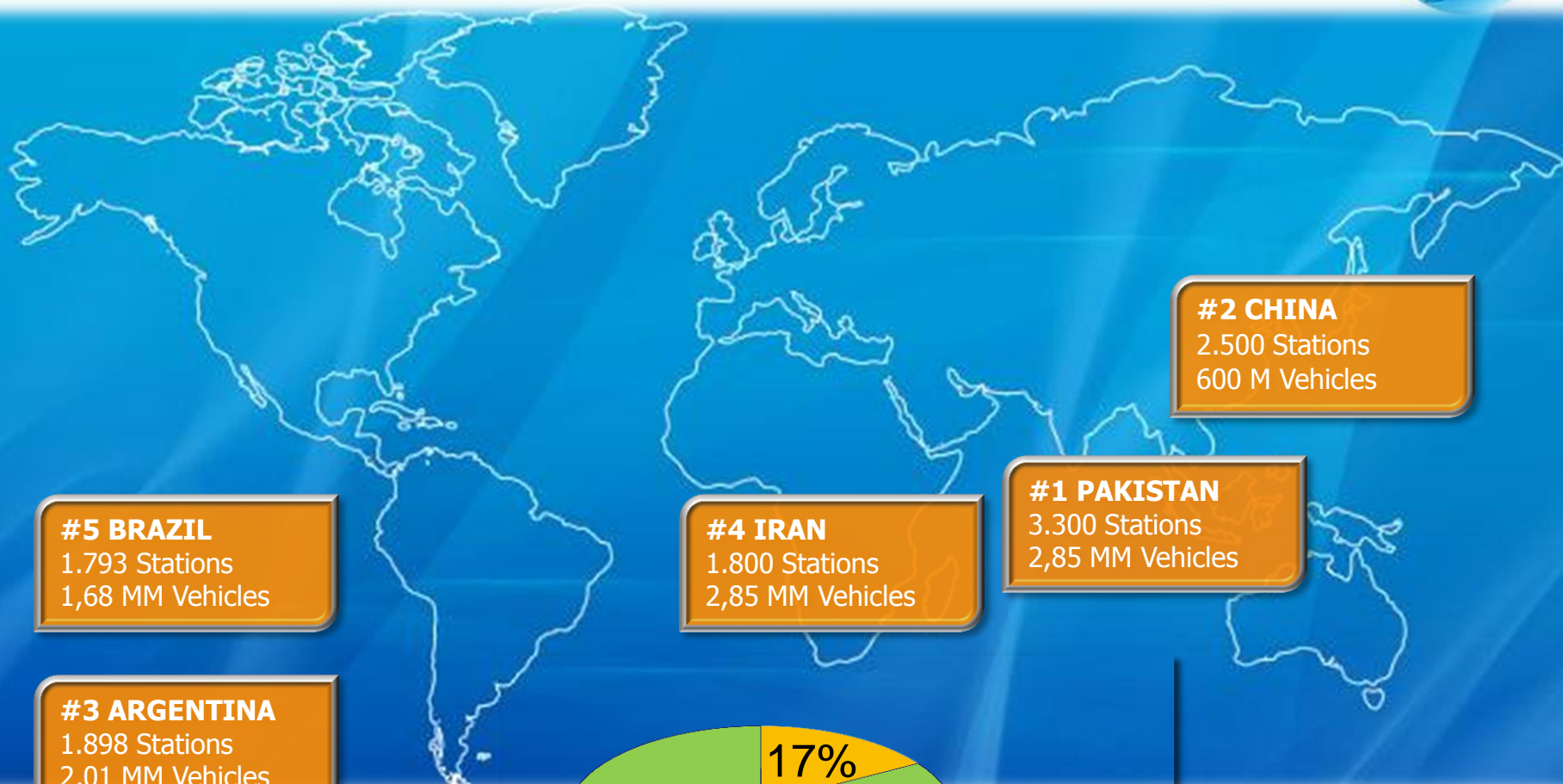
Brazil	Manufacturing, Research and Development Facilities
China	Manufacturing, Research and Development Facilities
Netherlands	Commercial Office
Italy	Commercial Office and Assembly
USA	Manufacturing, Research and Commercial Office

> Employees

500 worldwide



Worldwide Market Share



■ Aspro
■ Others



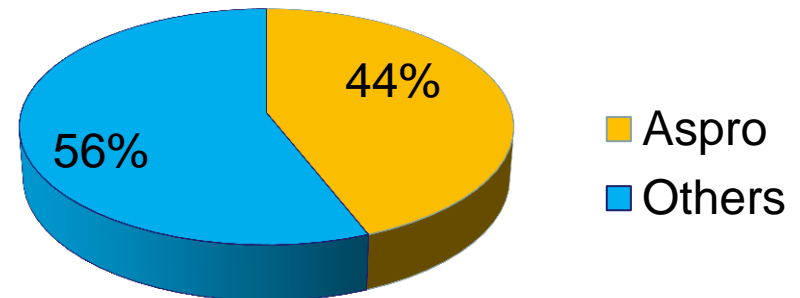
Market status:

- Mature – high penetration: Argentina, Colombia
- Mature – low penetration: Mexico, Canada and Trinidad Tobago
- Growth: Brazil, Chile, Bolivia, Peru, Dominican Republic and Venezuela
- Potential for development: USA, Ecuador

Considerations

- Market size: 6031 fuelling stations
- Countries with high density of population and number of vehicles and extensive gas pipelines make CNG into a convenient fuel alternative
- New investments in gas pipeline extension in Peru, Argentina and Brazil
- The U.S. market
 - U.S. policymakers seek to reduce foreign-oil dependency, greenhouse gas emissions and urban pollution
 - In the last years significant unconventional reservoirs of natural gas were discovered in the U.S., these include coal seams, tight sand and shale

Aspro market share





Why Aspro



- **World Wide Dominance – Over 4,000 Units in Operation**
- **A CNG Equipment Manufacturer, Packager and Station Owner/Operator**
- **Internationally Recognized for Durability**
- **Complete Compressor Manufacture & Packaging**
 - Design, Vertically Integrated Manufacturing, Parts & Service
- **Project Engineering Support**
- **Local Manufacturing in Key Markets**
- **Single Source Supply & Product Support**
 - Dispensers
 - Dryers
 - Storage
 - Controls



Customer Specific Support Headquarters



- **Support Team – Argentina**
 - **Group's Service Manager has 20 years in CNG**
 - **Technicians Experienced in Manufacture & Service Support of CNG Compressors, Control Systems, Dispensers and Dryers**
- **Manufacturing Team**
 - **Company is Structured so that Design, Manufacture and Packaging is Vertically Integrated**
 - **Key Engineering Personnel with over 18 Years of CNG Compressor Design**
 - **Packaging Experience in over 4,000 CNG Systems**
 - **Complete In-House Factory Testing Assures that Customer is Delivered an Integrated and Proven Product**



Customer Specific Support USA



- **Sales and Project Management - US**
 - **Manager has over 32years of NGV Sales, Service, Project Design, Engineering and NGV Production Experience**
 - **Manager has been Involved in all aspects of Sales and Construction of over 900 CNG Installations**
- **Support Team - US**
 - **Localized Packaging (Dallas, TX) of Argentine Compressor & Heat Exchanger – All other components US sourced**
 - **Group's Key Personnel have over 15+ years in CNG**
 - **Technicians Experienced in Manufacture & Service Support of CNG Compressors, Control Systems, Dispensers and Dryers**



Operation and Maintenance



- **Aspro trains its technical personnel in its headquarters in Argentina, providing the necessary technical knowledge & tools for startup/commissioning, maintenance of compression systems and related station equipment assuring optimal performance.**
- **Aspro designs, manufactures, packages, maintains and operates CNG Fueling stations.**
- **Accumulated know-how and experience acquired from supporting over 4,000 refueling stations, operating throughout the world, allows Aspro to support its after-sales service worldwide network so as to bring the most effective solutions to every customer.**



Quality Certifications



Our commitment to quality determines each of our actions when manufacturing equipment or offering a service. For this reason, our plants, our production processes and our products are continuously tested by third party surveyors to guarantee their total quality worldwide



ISO 9001:2008

Quality management indesign, development, manufacturing processes and customer service for compressors and dispensers



Product Certification



OHSAS 18001

Health and safety management system.



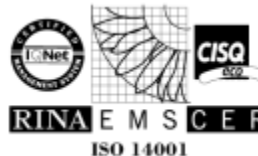
European Community Certification

CCOE

INDIA - CHIEF
CONTROLLER OF
EXPLOSIVE.



UKRAINE – Product certification



ISO 14001

Environmental management system.



TUV (Under process)

NFPA US Fire Safety

NEC US National Electric Code



Affiliations



Pearce Sales Agency {PSA}

Committed

To Our Customer

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972-489-0920